

BBT is now



Eder Financial

BOLD. BALANCED. TRUSTED.

A new course for the future

Eder Financial Annual Report June 2022

Roots Transformation Outreach



“ Although the early Brethren were small in numbers and made little impact in their native Europe, the quarter-century or more of Brethren beginnings contain much which should inspire their descendants. A fearlessness, a selflessness, and a devotion were evidenced among the early members which no degree of oppression and hardship could shatter.”

—Donald F. Durnbaugh
Brethren Historian

Roots



East of Heidelberg, Germany, lies the tiny town of Schwarzenau. It was there, in 1708, that five men and three women waded into the Eder River and were baptized as an expression of their faith. The actions of these original eight “brethren” kicked off a movement that spread to North America and to mission points around the world.

Today, we exist as the beneficiaries of their boldness and belief in the values of compassion, equality, and the pursuit of peace. We’re proud to stand on our Brethren foundation as we work toward a strong financial future with those we’re privileged to serve across faith communities.



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Transformation

Staying true to our original mission while plotting our new course



Members and friends of the Church of the Brethren have known who and what BBT is and what it offers. People trust BBT to do what it says it will do and to take good care of its clients and members.

We have been honing our skills in the confluence of two seemingly incongruent disciplines: complex financial management and Biblically based Brethren values.

Brethren Benefit Trust began in 1988 from the old Brethren Pension Board, which itself had been created in 1943. In 1990 the new Brethren Foundation was added.


From the beginning BBT identified its clients and members as the staff and employees of Church of the Brethren-affiliated organizations – congregations, districts, camps, educational institutions, and retirement communities – as well as the congregations and organizations themselves.



Our products and services have been pension, insurances, organizational investing, and deferred gifts.

As we've grown to nearly \$700 million under management, we have been true to our values and have never wavered from our original mission: to serve the people and organizations of the Church.





“As we’ve grown to nearly \$700 million under management, we have been true to our values ...”



“As Brethren Benefit Trust, we’ve been navigating the uncertainty created by markets and world events for more than 34 years ...”

“To signify this new reality, we are changing our name. Our new name is Eder Financial.”



As time passes and conditions evolve, we recognize the need to evolve as a ministry. We are looking to the future with a renewed sense of mission and purpose, embracing change, and adapting our approach as we provide our core services.

As Brethren Benefit Trust, we've been navigating the uncertainty created by



markets and world events for more than 34 years, always focused on providing our members and clients with intelligent, caring, and mission-driven stewardship of their most important assets.

Today we set a new course for the future – one firmly rooted in our shared history and adhering to the principles that have guided us from our inception but reaching beyond Brethren-affiliated organizations, to offer our services and products to a wider world.

To signify this new reality, we are changing our name. Our new name is Eder Financial.



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Outreach

The Eder Way

“Like the story of the river for which we’re named, Eder Financial strives to create a similar experience for those we serve...”

With a nod to our roots and our gaze on the horizon, we’re proud to announce that we have become Eder Financial, and we reaffirm our commitment to serve you in the Eder Way.

As with BBT, Eder Financial provides retirement benefits, employee-based insurance plans, organizational investing, and financial advocacy for employees of congregations and affiliated church organizations.

But Eder Financial will extend its reach to new constituents beyond the bounds of the Brethren to other faith-based organizations with similar values and needs.

We remain focused on providing socially responsible investment strategies that are aligned with your values and beliefs.

We continue to proactively search for efficient and effective financial products and solutions that are uniquely crafted to fulfill our fiduciary responsibilities.

We’ll boldly seek to align our investments with our values, and to promote positive corporate change through social advocacy.

Like the story of the river for which we’re named, Eder Financial strives to create a similar experience for those we serve – one of authenticity, shared vision, and bold action.

We’re a not-for-profit agency proudly providing financial services, resources, and information geared for the various stages of our members’ and clients’ lives.



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Our new logo tells our story

- **The cross**, which has served as BBT's logo for 15 years, represents the newly named organization's continued commitment to be a faith-based, not-for-profit service provider.
- **"Eder"** comes from the place where the Brethren movement began, in 1708 at the Eder River in Schwarzenau, Germany. This name honors the movement and the ideals that led to the creation of our ministry-focused company that serves people and organizations of like mind.
- **"Financial"** indicates that Eder is firmly rooted in products and services that help members and organizations become sound stewards of their own financial resources.
- **"Bold"** describes how Eder provides its values-based services, based on the teachings of Jesus, through helpful products, concierge customer service, and competitive fees. Our investment screens are based on Brethren values, and our engagement in advocacy implores companies to weigh their strong business practices with being caretakers of God's creation and people.
- **"Balanced"** is the manner in which Eder partners with those it serves to help members and clients achieve their objectives.
- **"Trusted"** signals that Eder looks out for the best interests of those it serves by being proactive and maintaining confidentiality.

What is the Eder Way?

Here is what people have been saying –

“Connecting is understood at Eder Financial. It’s part of

the character. They understand opening the door and widening the welcome. There’s no call, no question that is undervalued. You

can call if you’re a pastor, a church, a district executive, a volunteer who is serving on a finance or a personnel team. I am really enthusiastic about where Eder is headed, in terms of being forward-thinking, in terms of their investments, in terms of their technology. That means that they reach out in every way they can, and they connect so that nobody is left behind. Eder Financial is all about connecting.”

—Kathryn Whitacre, pastor, McPherson (Kansas) Church of the Brethren
Former BBT Board member



Relationships are important to us. We are deeply connected to the people we serve.

CONNECTION

“There is comfort in placing our funds with Eder Financial,

not only because we have confidence that the funds are safe, but because we also know they are invested according to Brethren values. That is important to us.

The counsel we receive from the Eder Financial staff is extremely valuable. On an annual basis we sit down with a staff member, and we talk about what’s going on in the markets, about what the outlook for the future is, about what other investment opportunities there are for us. This dialog helps our investment committee make good decisions about the Eder Financial funds we want to place our money in and at what risk level. We trust Eder Financial.”

—Chris Widman, executive director of Good Shepherd Home, Fostoria, Ohio



We offer high-touch customer service. When members or clients call, we know how to listen and then offer the help they need. We believe that quick and careful responses build trust.

TRUST



“ At the meeting of the Council of District Executives I spoke up about **the need of our Haitian churches** and their pastors, and Eder Financial was right there to say, “Yes, we can help with that.” An almost immediate response! We have seven Haitian congregations in our district, and the pastors of six received Eder COVID grants, which they used for their congregations. One church was about to be evicted because they did not have money for rent. With the COVID grant they were able to pay off what they owed and continue to minister to the neighborhood. A COVID grant helped another congregation expand their online connections. We had a need. Eder Financial responded, and we are grateful.”

—Victoria Ehret, interim district executive, Atlantic Southeast District

We pay attention to the needs of the people we are connected to, and we stay flexible enough to respond when unexpected circumstances arise — like a pandemic.

RESPONSIVENESS



“ We did not have the expertise or interest to manage our retirement savings well. We needed to figure out how we were going to **make this money last as long as our life lasted.** That’s where we have found Edelman Financial Engines, a service offered by Eder Financial,

to be particularly helpful. They have helped us think about an investment strategy, especially how we are going to keep up with inflation. And they helped us think about how we are going to spend this money so that it lasts. How much can we use each year and still have money left when we are in our nineties? This service through Eder Financial has been extremely helpful.”

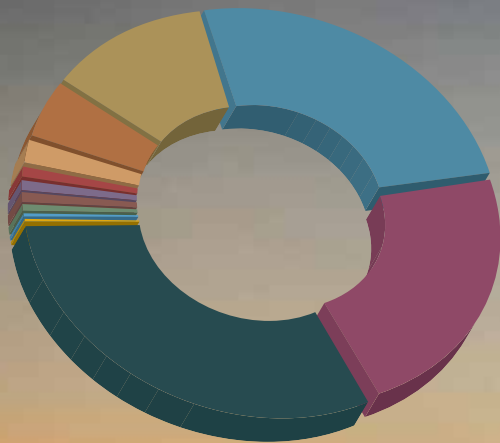
—Chris Douglas, retired director of Annual Conference, Elgin, Illinois

Service can mean many things. For us, one of the things it means is offering our members a secure retirement. This is why we partnered with Edelman Financial Engines to provide additional services.

BBT Annual Report financials through December 31, 2021

Brethren Foundation / Brethren Foundation Funds

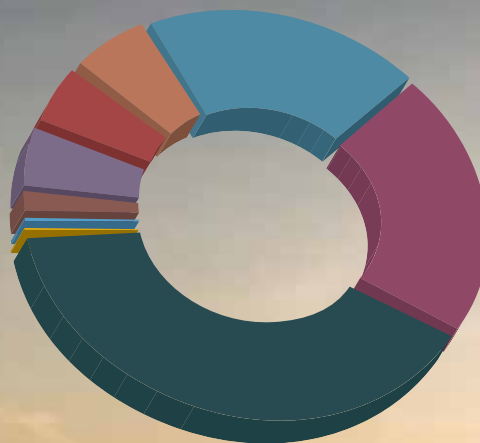
AUM as of Dec. 31, 2021 \$225.8m



Alternative Assets	0.2m
Gift Annuity	0.4m
Community Development	0.8m
Annuity Reserve	1.2m
Charitable Bond	1.6m
Charitable Stock	1.7m
International Equity	4.6m
Short-Term	11.3m
Fixed Income	26.7m
Domestic Equity	56.7m
Equity and Fixed Income	49.2m
Tactical	71.4m

Brethren Pension Plan

AUM as of Dec. 31, 2021 \$472.8m



Community Development	0.5m
Alternative Assets	1.4m
Short-Term	8.3m
Fixed Income	22.7m
International Equity	24.4m
Target Date Funds	27.8m
Equity and Fixed Income	92.5m
Domestic Equity	107.7m
Retirement Benefits Fund	187.5m



BBT Board members – Back row, left to right: Jerry Patterson, Wayne Scott (Vice Chair), Nevin Dulabaum (ex-officio), Russ Matteson, David Shissler. Front row, left to right: Audrey Myer, Donna March, Donna Rhodes (Board Chair), Jan Fahs, Katherine Haff, Eunice Culp. Not pictured: Sara Davis, Dennis Kingery, David Steele (ex officio).

The world may be full of uncertainty, but Eder Financial's vision is clear – to walk with our members and clients to help them meet their short- and long-term financial goals so that they can spend their time concentrating on their respective ministries.

They do so knowing that they are a valued, appreciated, successful, partner.

So, Eder Financial is new –

Bold in its vision,

Balanced in its collaborative partnerships,

Trusted to manage funds and look out for our members' and clients' best interests.

We are excited about the future of Eder Financial as we faithfully continue to serve.

Donna Rhodes, Board Chair

Nevin Dulabaum, President



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